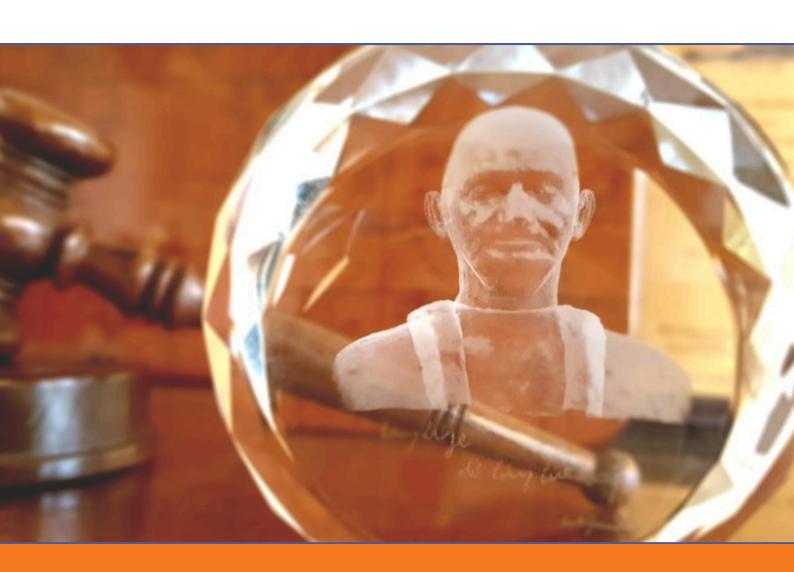


# WHERE **EXPERTISE**MEETS **EXCELLENCE**



## LEADING BY EXAMPLE

#### FROM THE DESK OF MR. SINGHANIA

Mr. Krrishan Singhania, Managing Partner of K Singhania & Co, a distinguished figure in the legal realm renowned for his exceptional expertise and profound contributions across various practice areas. With a career spanning over four decades, Mr. Singhania has established himself as a trailblazer in the legal fraternity.

"

Dear Friends.

Welcome to **K Singhania & Co** (a new division of Singhania & Co, Mumbai), Where Expertise Meets Excellence in the legal realm. With over four decades of unwavering commitment to the legal fraternity, I am honored to lead this esteemed firm alongside our dedicated team of legal experts.

We are a client-centric law firm committed to ensure our Client gets their solution to their legal problems in a cost-effective manner. Ever since I have started practicing, I have had a pragmatic approach towards dispute resolutions and sometimes also advised



my clients against pursuing litigation if it proves to be less advantageous for their interests, especially in a world where there are other efficient and effective ways to safeguard their interests. For me, the client holistic interest is my priority.

At K Singhania & Co, our mission is not just to provide legal solutions, but to empower the next generation of legal professionals to surpass their mentors in the legal fraternity and contribute to the legacy of the legal world. This vision is reflected in our logo, where the colors indigo and orange symbolize the journey from mentorship to excellence. Inspired by the teachings of my father, Mr. D. C. Singhania, a legal pioneer who established an international Indian law firm in 1969, I am deeply committed to passing on my knowledge and experience to young lawyers who can further shape the legal landscape.

With a legacy spanning over 30 years, our firm has been at the forefront of legal reformation and contributed to India's many landmark judgments, constantly advocating for reforms in arbitration laws, insolvency laws, corporate laws, maritime laws and negotiable instruments act. We take pride in our sector-specific specialization in areas such as construction and infrastructure, shipping and logistics, oil and gas, telecommunication, and aviation. Our expertise extends to international and domestic arbitration, commercial mediation and litigation, insolvency and bankruptcy, intellectual property laws, and corporate and commercial laws.



Under my leadership, K Singhania & Co has excelled in representing clients in complex disputes and transactions that have shaped Indian laws. When India opened up the aviation sector for private participation, we were one of the firsts to assist foreign aircraft leasing companies in leasing their aircraft to newly setup private airlines in India.

Today, our firm's strength lies in our highly skilled lawyers and the happy workplace, where lawyers can fulfill their career aspirations while striving for a work-life balance. As we continue to uphold our legacy of excellence, we remain committed to providing world-class legal services to our clients and contributing to the advancement of the legal profession.

Thank you for considering K Singhania & Co for your legal needs. We look forward to the opportunity to serve you.

#### Mr. Krrishan Singhania

Founder and Managing Partner of K Singhania & Co



### INTRODUCTION

K Singhania & Co (formerly Singhania & Co, Advocates & Solicitors) is a boutique law firm having specialized knowledge and experience of more than 30 years.

#### **ABOUT US**

The Firm also takes pride in having established a sector-specific specialization in the fields of Construction and Infrastructure, Shipping & Logistics, Oil & Gas, Telecommunication, and Aviation.

The Firm has been involved in numerous path-breaking litigations and transactions that have shaped the Indian jurisprudence.

When India opened up the aviation sector for private participation, the Firm was one of the firsts to have assisted foreign aircraft leasing companies to lease their aircraft to newly setup private airlines in India.

#### WHAT WE DO

Our Firm has been providing exceptional services to both its national and international clients in its core practice areas, which include

- International and Domestic Mediation & Arbitration
- Commercial Litigation
- · Insolvency and Bankruptcy
- Intellectual Property Laws
- Corporate and Commercial Laws
- Maritime and Aviation Laws



### OUR LOGO OUR VALUES

#### **ORANGE**

Youth, creativity, happiness & success

#### **INDIGO**

The spirit of fostering young lawyers to be able to surpass the mentor and contribute to the legacy of the legal world.

#### "From Indigo to a deeper blue"

If the mentor is likened to the indigo plant, by absorbing the mentor's teachings, the disciple can achieve an even more splendid blue.

#### **SCALES OF JUSTICE**

Justice legal expertise and meritocracy.

#### **INNER ORANGE CIRCLE**

Youthful network of lawyers.

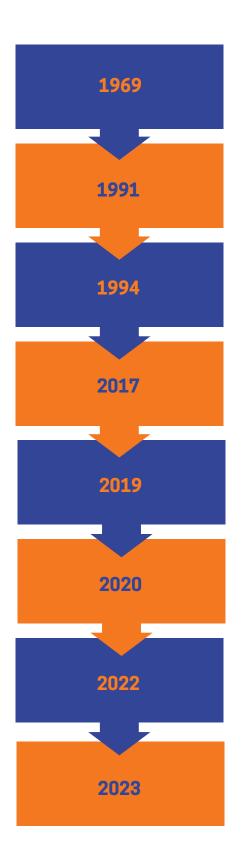
#### **OUTER ORANGE CIRCLE**

Valuable staff members - the uncrowned heroes.





### OUR **HISTORY**



Founded in 1969 by D.C. Singhania, India's first global law firm.

Singhania & Co sets up its Mumbai Office that was headed by Mr. Krrishan Singhania.

Krrishan Singhania established his own boutique law firm specializing internationally under the guidance of D.C. Singhania also in the name of Singhania & Co in order to take his legacy forward.

Srishti K Singhania 3rd generation joins the legal practice after graduating from National Law University, Delhi and further doing her LLM from Queen's Mary, London.

We celebrate 25 years of practice.

Mumbai-based Singhania & Co launches a new division named K Singhania & Co, celebrating Krrishan Singhania's distinguished 25+ years of service.

K Singhania & Co started its project to expand throughout the country by collaborating with law firms across the country and abroad.

Partnered with consultants in other sectors to enhance the quality of legal services and extend our scope of services to provide in-house Risk Assessment, Corporate Compliance, CSR, and Business Sustainability Reporting.

### OUR USP



- BUSINESS ORIENTED SOLUTIONS
- PERSONALIZED AND CONSISTENT SERVICE
- CLIENT-CENTRIC METHODOLOGY AIMED AT UNDERSTANDING BOTH BUSINESS AND FINANCIAL REQUISITES
- STRATEGIC ANALYSIS OF THE MERITS
   AND DRAWBACKS ASSOCIATED WITH
   LITIGATION, TAILORED TO THE
   DISTINCT CIRCUMSTANCES OF EACH
   BUSINESS
- IDENTIFY A FINANCIALLY PRUDENT RESOLUTION TO DISPUTES, EMPHASIZING COST-EFFECTIVENESS.

#### What Makes Us Different?

#### One Focus: To help you suceed

We use our wealth of experience to focus on exactly what you want to achieve. Our bottom line is that business success needs robust legal guidance at an effective cost.

#### **Single Point of Communication**

We assign an experienced partner as your personal contact for the entire project, to ensure consistency of communication. Your personal lawyer acts as your link to our entire range of legal resources.

#### Knowledge

Our approach is designed to deliver the benefits of greater knowledge to our clients. Not just academic knowledge of law but commercial, legal knowledge backed with sound industry knowledge and experience. We encourage our firm members and associates to regularly attend industry issue related seminars, to deal with changing laws, fast-paced markets and fluctuating legal regulations, including pain points of each industry which is coming due to change of law.

"You need your legal advisers to understand the industry landscape and know how it is developing."

We actively pursue the changes in law which each industry should be aware by regularly articles newsletters to create awareness among our clients and prepare them to deal with the changes in law which can affect their businesses. These articles and newsletters can be easily accessible on our website <a href="https://singhanialaw.com/publications/">https://singhanialaw.com/publications/</a>

# PRACTICE & INDUSTRIAL AREAS

#### **Practice Areas**



Corporate & Commercial Law





Admiralty & Maritime



Dispute Resolution



**Aviation** 



Intellectual Property Rights



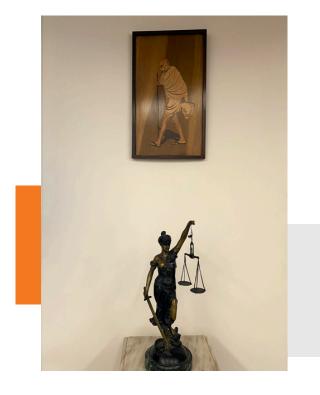
Construction and Logistics



Wills & Estate



Real Estate









































GLENCORE



We provide comprehensive legal assistance on maritime legal matters like investigation, negotiation and litigation of all types of maritime claims, including vessel collusion, oil pollution, salvage, cargo, general average and maritime insurance claims.

We advise clients on charter-party related matters and dispute resolution matters related thereto, obtaining or challenging vessel arrests and exercising of maritime liens and liens on cargo to secure freight or demurrage. We also help our clients in drafting and reviewing charter-party agreements and shipping agency agreements.

Under Mr.
Singhania's guidance
K Singhania & Co has
been awarded the
BEST LAW FIRM in the
field Shipping &
Maritime for 3
consecutive years by
BW Legal

State-Specific Regulations | FEMA Compliance | Sectoral Regulations | Maritime Dispute Resolution | Setting up Business in India

#### **Our Clientele**

Leading Shipping Companies | Global Watercraft Manufacturers | Renowned Exporters | Government Entities | Waterway Logistics Services Provider

#### **AVIATION LAW**

We have been at the forefront of India's aviation sector since its liberalization and have assisted numerous foreign aircraft leasing companies in leasing their aircraft to newly established private airlines in India.

Our team's expertise in aviation regulations ensures effective legal solutions for complex transactions backed by a proven track record.

#### **Scope of Services**

- Legal opinions on complex aviation issues
- Aircraft lease agreements, including finance, operating, wet leases, and charters
- · Sale agreements for aircraft and engines
- Aircraft and engine financing, including bank debt, export credit, and tax-driven structures
- Maintenance and ground handling agreements
- Aircraft registration, taxation, liability, and insurance
- Aircraft repossession and export procedures

The Firm was one of the firsts to have assisted foreign aircraft leasing companies to lease their aircraft to newly setup private airlines in India

#### **DISPUTE RESOLUTION**

Companies today operate in an intensely competitive global marketplace. Cross-border transactions introduce a host of variables. In this environment, disputes are inevitable. Navigating them successfully requires a combination of global experience and local knowledge. When disputes happen, we help you devise and implement the right strategy. Where litigation is required, our lawyers have the experience and know-how to take complex issues to court. We fight aggressively and incisively on your behalf.

Krrishan Singhania played a significant role in influencing arbitration laws in India by collaborating with his late father, Mr. D. C. Singhania, who was a key member of the drafting committee responsible for formulating the **Arbitration and Conciliation Act of** 1996.

#### **Our Team Offers**

- Company disputes
- Commercial disputes
- Debt collection
- Property including landlord and tenant disputes
- White-collar crime
- Insurance claims
- Debt recovery tribunal
- Security contract disputes

#### **ARBITRATION**

Empaneled as an Arbitrator on the Panel of Arbitrators and Conciliators of Bombay High Court; An active member of the International Business Committee of the Indian Merchants Chamber - 2018; An active member of Chartered Institute of Arbitrators; Mr. Krrishan Singhania was an active participant in shaping the arbitration laws in India as he assisted his father, late Mr. D. C. Singhania, in drafting the Arbitration and Conciliation Act 1996, who was one of the core members of the drafting committee; He was also a counsel on the landmark case of NTPC v. Singer, AlR 1993 SC 998, where the Supreme Court of India for the first time opined on the governing law of the arbitration agreement, when the arbitration agreement is silent on the law governing the arbitration agreement.

- Advising on complex arbitration provisions
- Applying to stay proceedings brought in breach of arbitration clauses
- Acting as counsel in arbitrations in any seat, under Indian law and before any tribunal

#### **NEGOTIATING CONTRACTS AND SETTLEMENTS**

#### **Scope of Services**

- Proficiency in negotiating Contracts to achieve clients' objective
- During contract negotiations and drafting of contracts we meticulously attend to every detail of all clauses within the contract to ensure that the interests of our clients are protected
- We understand the power dynamics between certain parties hence, while drafting contracts we pay attention to details in every clause of the contracts, ensuring precision and comprehensiveness to protect the interest of our client to ensure that our client is at the same footing if any dispute arises
- In case there is a dispute, we endeavour to negotiate and achieve a win-win solutions for all parties involved and take further steps to ensure that settlement achieved is implemented and honoured



#### **Our Experience**

Contractual Disputes | Enforcement of Foreign judgments | Insolvency &
Bankruptcy | Enforcement and Challenging of Arbitral Awards | Commercial
Litigation | Employment and Service Matters |
Direct Tax Appeals | Intellectual Property Disputes

#### **Industry Sector Expertise**

Real Estate Disputes | Banking | Insurance | Infrastructure | Life-sciences & Healthcare | Wills, Probate, Estate & Succession Planning | Shipping | Aviation

#### **Forums**



Hon'ble Supreme
Court of India



**State High Courts** 



**District Courts** 



NCLT / NCLAT
Tribunals



DRT / DRAT

#### **INTELLECTUAL PROPERTY RIGHTS**

Intellectual property is one of the most valuable assets of any company. Our clients acknowledge and treat it as such.

They see the competitive edge it provides. We work with them to secure appropriate national and international IP protection and to defend it vigorously where necessary. We strive to maximise the commercial value of our clients' IP assets and to ward off unwelcome IP claims from third parties. These assets are embodied principally in patents, trademarks, domain names, designs, copyright and confidential information.

#### Our team offers expertise in:

- Registration of patents, registering designs, trademarks and domain names
- Protection of copyright, registered designs, patents, trademarks (registered and unregistered) and confidential information
- Trademark opposition and rectification
- Anti-counterfeiting and custom actions
- · Licensing and franchising agreements
- Computer, technology and information contracts
- Advertising, entertainment and media laws
- Protection and enforcement of IP rights in India and overseas proceedings

MR. KRRISHAN
SINGHANIA
RECEIVED THE
GOLDEN PILLAR
OF WIPF AWARD
AT THE WORLD IP
FORUM IN 2024

#### **Full Range of IP Services**

Registration | Enforcement | Litigation | Trademark | Patents | Designs | Copyrights | Domain Names

#### **Our Diverse Industry Expertise**

Pharmaceuticals | Medical Apparatus Manufacturing | Logistics Solutions | Interior Designing | Metals Manufacturing | Fashion & Lifestyle | FMGC

#### **Strategic IP Counsel**











#### **CORPORATE & COMMERCIAL LAW**

We have significant experience and expertise in acting on complex, high-value, cross-border work as well as a range of smaller transactions.

We have extensive experience of advising on joint ventures and strategic alliances and have advised on some of the major joint ventures in the past few years, many of which have been cross-border. We are equally at home with smaller joint ventures, advising either investors or entrepreneurs in the start-up phase. We have expertise in fast developing sectors such as Courier Services, Manufacturing, Software, Business Process Outsourcing, Call Centre, Airlines, Energy & E-Commerce, Real Estate, Technology, Media & Telecommunications.

#### **Scope of Services**

- Advising on regulatory matters, company secretarial services, and compliance
- Proficiency in documentation, including drafting and negotiating commercial contracts and agreements, including joint venture and shareholder agreements, non-disclosure agreements, and employment contracts
- Assisting in recoveries, reconstructions, and liquidations, including debt recovery strategies
- Specialization in structuring cross-border transactions and conducting due diligence
- Draft agreements such as the Master Service Agreement, Franchising Agreement and obtain relevant registrations



#### **REAL ESTATE**

Representing clients in acquisitions and dispositions, we focus on innovative structures for documentation and negotiation. Our services cover due diligence, title investigation, drafting, representation before regulatory authorities, and regulatory compliance. We also have an expertise in ITES registration. We also handle all disputes arising from real estate matters.

#### **Scope of Services**

- Investigating title documents and advising on property and land titles for purchase/lease/license of residential and commercial property
- Drafting and vetting property-related documents, including sale deeds, lease agreements, leave & License Agreements, development and redevelopment agreements
- Conducting due diligence for commercial and residential properties including, flats, building and land
- Advising on Real Estate (Regulation and Development) Act, 2016 compliance.
- Representation before the Real Estate Regulatory Authority and Appellate Tribunal

#### **WILLS & ESTATE**

We specialize in complex legal challenges and assist high net-worth individuals, family offices, and private banks amidst changing tax and property laws.

We also provide advice to financial institutions in their capacities as trustees, executors, custodians and wealth and investment managers.

#### **Scope of Services**

- Drafting of Wills and codicils and obtaining probate/letters of administration
- Advising non-resident Indians on properties and assets in India
- Drafting and executing family settlements and constitutions
- Filing and defending testamentary petitions and family partition suits
- Establishing and structuring private family trusts and offices
- Estate planning services encompass wealth management, trust administration, and inter-generational transfers
- Expertise in drafting family constitutions, creating trusts, and resolving disputes



# GLOBAL MARKET CLIENTELE

We have a very diverse clientele base, rendering excellent services to all our clients. It is this client-focused approach, which has earned us recognition all over the world.

Our client-base is wide and varied and includes

- Government Agencies
- Multinational Companies
- Banks & Financial Institutions
- Small & Medium Enterprises
- High Net Worth Individuals
- Family Run Business

Our widespread international clients are from



## **OUR TEAM**



**S. N. Verma** Senior Partner – Corporate Practice Head



**Archana Deshmukh** Litigation Practice Head



**Srishti K Singhania** Principal Associate - ADR - Corporate - IPR



**Avni Singhania**Associate – Dispute Resolution - IPR - Corporate Commercial

### **OUR TEAM**



**Manas Adhangle** Associate – IPR - Corporate



**Shikha Ved** Associate – IPR - Corporate

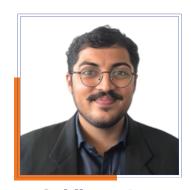


Anjana Devi K.

Associate - Dispute
Resolution - Corporate - IPR



Aayush S Shah Associate - ADR -Corporate - IPR



**Siddhant Jain**Associate - Corporate - Commercial laws



Samiksha Desai
Associate - Corporate Commercial laws

## OUR **UNCROWNED HEREOS**



Nidhi Singhania Head of Operations & HR



**Keshmira Thunti Executive Personal** Management to Managing Partner



**Leena Pisat** Accounts & Finance Executive



**Shakila Prabhu Executive Secretary** 





































## Our Founder, Mr. Singhania was awarded with













\*The abstract visuals used throughout this handbook are from Mr. Singhania's personal art collection displayed in our office at Mumbai.

# MORE ABOUT US



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Email <a href="mailto:mumbai@singhanialaw.com">mumbai@singhanialaw.com</a>



Website www.singhanialaw.com



Office Address

in







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